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What We Do

Before we delve into our capabilities and services, here's a quick overview of who we are. We specialise in designing, deploying, hosting, and managing enterprise server and storage environments for business-critical applications and workloads. Recarta is one of the UK's leading IT consultancy and advisory services, and our clients rely on us to keep their systems operational, secure, resilient, and compliant.

We primarily focus on the banking, insurance, manufacturing, distribution, and retail sectors, with offices located in Dorking, Bristol, Guernsey, London, and Manchester.

Since 2005, Recarta has established an enviable reputation that has fostered successful relationships deep within vendors such as IBM, Lenovo, PURE, and HPE. We believe that a successful consulting company can grow while maintaining close relationships with its major clients. Our expansion in the managed and professional services sector is based on our efficient client management, technical expertise, and trust.

Recarta currently manages over 800 contracts, which includes over 40 vendors. With access to our in-depth knowledge, the team can ensure that your infrastructure and software platforms are supported to meet the requirements of your business at a very competitive cost.

Ultimately, we take the time to understand your business objectives and constraints before making any recommendations. It's one of the reasons why leading organisations choose to work with us, and we hope you do too.

Recarta Software Services

Relieving the headache
of software licensing
800+ Contracts
40+ Vendors

Software is a key asset of every organisation and in many cases a significant investment in enabling the business to operate effectively.

Understanding this valuable asset in terms of what the company owns, what it needs and what it is actually using is critical to ensuring the maximum value is being achieved.

Recarta's Software Services are rapidly growing and no wonder why. With our ability to understand and spend time with your existing contracts – we consistently achieve the goal of saving money as well as relieving the headache of licensing renewals.

Many of our customers have a good understanding of many of the licensing vendors – but it is impossible to understand them all – in addition, products and packages change and so do vendor promotions.

Our goal is to ensure that you only procure the software you need at the minimum cost to your budget.

Our Software Team is supported by some of the best in the industry – we have excellent Internal support and operations teams, access to expert dedicated licensing consultants and direct/indirect superior relationships with a multitude of vendors.

Software Asset Management Service

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Explore -
Embarking on a software project requires an understanding of what is actually deployed across the IT estate and what is owned by the organisation. This can be achieved through a simple independent audit using tools to assess licenses installed and their usage.

Analyse -
At this stage we compare your existing contracts to your current organisational requirements and business application needs. By examining your existing agreements and comparing this to the software audit we can identify areas where you are under or overlicensed.

Implement -
Working closely with you we can highlight areas where you could benefit from actual cost savings based on the software usage in your estate. This could include consolidation, re-evaluation of contracts or adjustments in maintenance commitments. The key aspect is to enable you to return allocated budget to your IT department for use in new project areas.

Procurement -
Recarta has been providing licensing solutions for companies of all sizes for over 10 years, and over that time have acquired a wealth of experience in understanding vendor licensing programmes. We use our influence with vendors to negotiate competitive rates, and to keep you advised of new technologies. We always ensure that we are able to offer you the benefits of our buying power with vendors to negotiate the best rates for you.

Renewals -
We are passionate about reducing the headache of managing software licensing renewals for our customers. We have developed automated systems to help the renewal process and use renewals as an opportunity to renegotiate with vendors to lower the pricing for support/maintenance and additional licenses. Through relationships we can engage with the global licensing alliance, our global customers benefit from consistent pricing across the globe, we enable regional offices to procure additional software locally (in their local language and local currency).

IBM Compliance As A Service (CaaS)

When you engage with Recarta to manage your IBM software estate you not only choose a partner to highlight software deployments but one who provides proactive management of your IBM software estate.

By partnering with Recarta, your organisation would be entitled to receive the numerous benefits of the CaaS.

Initial assessment of your business position – software deployed versus entitlements/licenses

Comprehensive usage recommendations will be generated and provided in quarterly or monthly reports, offering significant information for optimising software utilisation. The team will compare Enterprise Licence Agreements (ELAs), Passport Advantage entitlements, and Proof of Entitlements (POEs) documents to active maintenance and subscription data to confirm accuracy. This research will uncover gaps and inconsistencies, giving us the capability to determine usable permits and identify insufficiently utilised software. Recommendations will be made to limit the use of such software, optimising resources and lowering costs.

Deploy toolset for automated license managed

The deployment of IBM BigFix and IBM Licence Metric Tool will be initiated to optimise Full/Sub Capacity rules. These tools will be used as activate agents across all logical partitions and virtual machines (VMs). Our team will be able to effectively monitor and manage software usage across all systems, guaranteeing licencing compliance. Engage agents on all Logical Partitions (LPARs) and Virtual Machines (VMs) to ensure compliance and optimise Full/Sub Capacity rules.

Create accurate reporting whilst providing ongoing support and maintenance of the licensing framework

Our Quarterly reports would highlight server changes, provides software compliance details, and makes recommendations to ensure compliance. These audits identify changes in licencing and software usage, highlighting areas for cost savings, allowing for audit readiness by demonstrating consistent compliance.

Perform contract reviews

Our service team perform regular reviews for renewal of licensing, providing recommendations for cost savings, cost avoidance and renewal quotes. Our reporting is produced to run in compliance with IBM License Metric Tool (ILMT). ILMT will allow for use for Sub-Capacity licensing, meaning you will experience a reduction in license costs and the opportunity for an expansion of IBM products due to cost avoidance.

Propose optimisation actions

- Governance Review
- License Harvesting
- Negotiation of contracts & agreements
- Identify optimal software installation procedures
- Review purchasing process

Review existing License Management process and propose improvements

- Recommend CaaS processes following ITIL and ISO 19770 Directives
- Inter-department buy-in of procedures and an understanding of CaaS reduces risk
- Governance procedures reduce costs, create risk management and ensure compliance

Gold Partner

VMware Health Check

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A comprehensive audit of your VMware environment.

Areas reveiwed and inlcuded in the audit:

Compute -
ESX(i) hypervisor and host hardware configuration

Data Centre -
vCenter, monitoring, backup and other technology to support operations

Licensing -
Licensing configuration and other details

Network -
Virtual and physical network infrastructure settings

Storage -
Shared storage architecture and configuration

Virtual Machines -
Virtual workloads, application requirements

vSan -
Settings related to vSAN when it is used as a storage platform

"A swift deployment of tools for data collection"

Assessment VM – deployment of a OVF image via a screenshare session or VPN connection

• VM deployment and data collection - 1 day

• Report – 1 day

Industry best practice recommendations

In depth report of your VMware environment, with clear breakdown and priority categories for findings and recommendations.

Results of the audit are measured against the latest industry best practices to ensure your environment is fit for purpose.

Multi Vendor Hardware Support

Recarta use the best available vendors and 3rd party providers to offer cost effective solutions for Servers, Storage, Networking and Security Support, for both I.T Infrastructure, current and legacy.

Multivendor IT support is essential for many companies that require assistance and maintenance for a variety of technology products and solutions from different vendors or manufacturers. In many organisations, the IT infrastructure consists of diverse systems, hardware, software, and networking equipment sourced from multiple vendors. Recarta's Multivendor IT support aims to address the challenges that arise from managing and maintaining this heterogeneous IT environment.

Here are some key aspects of Multivendor IT support:

1. **Vendor expertise:** Recarta has the expertise in working with different vendors and their respective products. We understand the intricacies of various technologies and can handle troubleshooting, configuration, and maintenance tasks across multiple platforms.

2. **Single point of contact:** Instead of contacting multiple vendors for support, you can rely on a single point of contact provided by Recarta. This simplifies the support process and streamlines communication, saving time and effort.

3. **Comprehensive support:** Multivendor IT support covers a wide range of technology areas, including hardware, software, networking, and infrastructure components. It ensures that you will receive assistance for various products, regardless of the vendor.

4. **Consolidated contracts:** Instead of managing multiple service contracts with different vendors, we will consolidate your existing support agreements into a single contract, simplifying the administration of contract management.

5. **Efficient problem resolution:** Recarta has a great deal of experience in dealing with interoperability issues and complex system configurations. This means that we can troubleshoot problems that involve multiple vendors' products, leading to faster and more efficient resolution of IT issues.

6. **Scalability and flexibility:** Our Multivendor IT support can scale according to your needs. As new technologies or vendors are introduced, the support services can adapt to provide assistance with the newly incorporated systems.

RecartaOne

Consolidate your IT contracts under a single, regular invoice.

RecartaOne provides a single point of support across all your entire IT estate, including licensing, hardware & services, helping to reduce administration time and unify IT support across all your vendors under a single regular contract.

Contact us today for a FREE IT contract review, have all your payments under one umbrella - 0844 800 7821
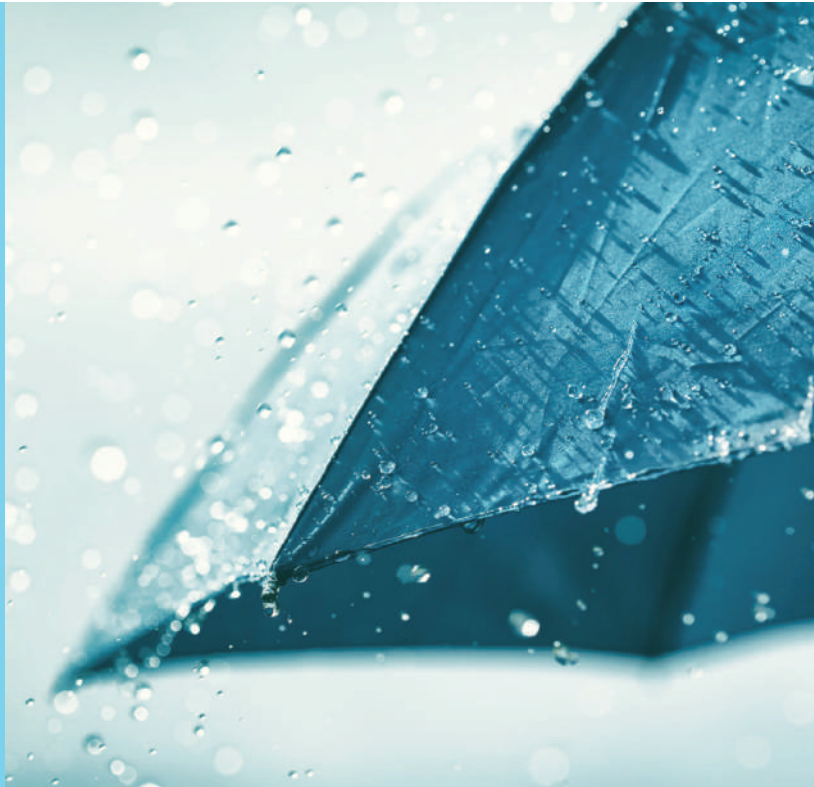
Single point of contact
Single point of contact across all your IT vendors.

Single support contract
Across your entire IT infrastructure. One renewal date a year to manage

Preferential pricing
Enjoy reseller discounts compared to direct, end user support contracts.

Reduce TCO
Improve support efficiency by providing faster resolution of support issues at the same time reducing overall support TCO.

The RecartaOne support offering provides an integrated end-to-end support offering covering an organisation's entire infrastructure with a single point of accountability. The aim of the RecartaOne support offering is to eliminate support complexity across technology and vendors. The goal of the offering is to improve support efficiency by providing faster resolution of support issues at the same time reducing overall support TCO.

RecartaOne Managed

The "RecartaOne Managed" offering provides a total support agreement for both hardware and software services.
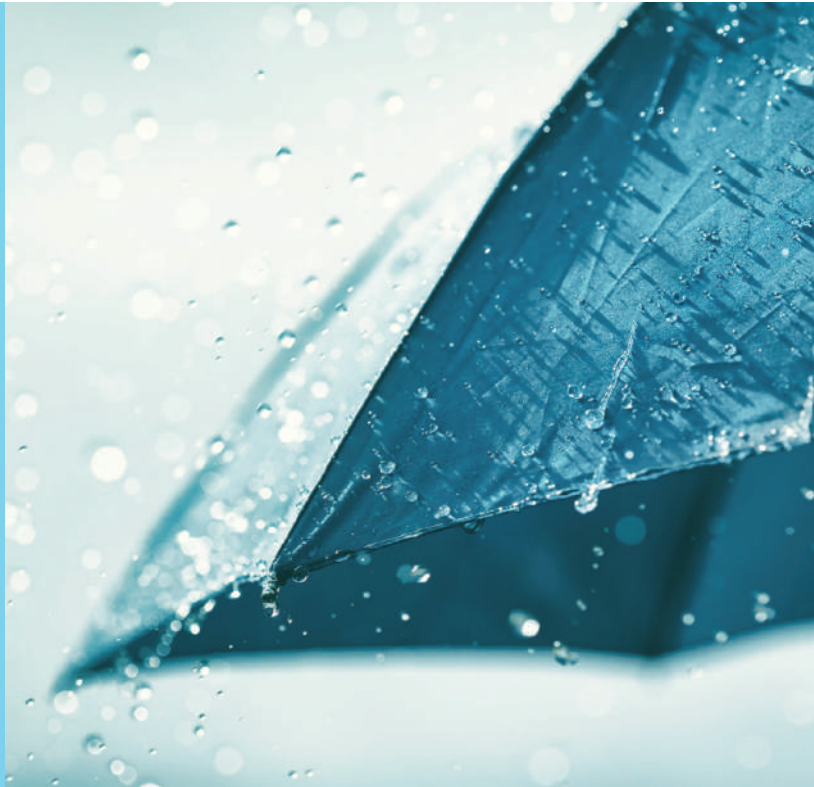
"RecartaOne Managed" takes away the pain and resource of call placement by utilizing the Recarta Service Desk to register the call on your behalf, as well as ensuring a steady call progression through to call closure. The Recarta Service Desk will not only place the support call on your behalf, they will track and monitor the call ensuring the SLA is adhered to along with generating any escalations on your behalf to ensure a satisfactory call closure.

The "RecartaOne Managed" offering also enables you to use a single call placement facility for those contracts which have been placed with Recarta. This enables your support team to worry less about which support is allocated to which vendor, this takes away the worry over the direct number to call, which contract ID, what SLA etc… All of this is handled by our Service Desk on your behalf.

In essence the "RecartaOne Managed" is an integrated end-to-end support offering that can cover your entire IT infrastructure with a single point of contact and resolution.

Single point of contact

Single point of contact across all your IT vendors.

Single support contract

Across your entire IT infrastructure. One renewal date a year to manage

Preferential pricing

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Reduce TCO

Improve support efficiency by providing faster resolution of support issues at the same time reducing overall support TCO.

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Thank you for considering Recarta. If you have any questions at all or just want to chat through a few things, don't hesitate to get in touch.

We hope to speak with you soon

The Recarta team